

DIGITAL TRANSFORMATION FOR A DIGITAL ECONOMY

How do you plan to generate business value through IT agility?

Having a migration plan to enable an easier, faster and more efficient environment will allow you to eliminate some of your current IT challenges and future proof your business operations.

WHAT ARE YOU LOOKING TO ACHIEVE IN THE MEDIUM TO LONG TERM?

- Do you want your IT investments to support a variety of current and future workloads?
- Do you plan to start or extend virtualisation and container projects?
- Do you need to run both hybrid and cloud-native applications?
- Do you want to migrate workloads from cloud back to on premise?
- Are you looking for an AWS-like experience delivered in a more secure and cost-effective manner?
- Do you want to accelerate application development?
- Do you want to make the most of your IT resources through streamlined task automation?
- Are you looking to achieve the right balance of CAPEX and OPEX in your IT spend?

WHAT IS YOUR CURRENT SITUATION?

- What does your current environment look like - servers, storage, fabric, apps?
- To what extent are you virtualised? Which applications and platforms?
- Do you use bare metal, containers, or cloud?
- What are your issues with performance? Reliability? Multivendor workloads? Security?
- What are your issues around management, operations, and support?
- How would you grade your company's current utilisation of IT management and resources?
- In which areas would you like to achieve performance and efficiency improvements?

HOW DO YOU ENVISAGE YOUR FUTURE ENVIRONMENT?

- What is your strategy to evolve your infrastructure to run apps faster?
- How do you plan to migrate existing workloads onto new infrastructure?
- What new apps and services are you planning to implement?
- What new apps and services do you plan to implement?
- Are you planning to implement in-house software development such as DevOps?
- Do you plan to implement operations, increase reliability, and simplify management?
- What balance of CAPEX versus OPEX does your company desire?

With legacy HPE blade products soon to go end of life, HPE Synergy is the infrastructure that is future-proofed and capable of handling any workload in a hybrid environment.

HPE Synergy is a modern, software-defined, composable infrastructure built to serve as an ideal platform for private cloud and as the next generation of blade technology. As the first platform architected for composability, it offers an experience that empowers IT to create and deliver new value instantly and continuously - coupled with superior economics that provides more than 200% ROI.

TRUSTED IT PARTNERS

DTP has worked in partnership with HPE from our inception. DTP is so confident in the brand and its technology, that it is all we offer. As one of HPE's expert UK partners, DTP Group offers customers high-performance computing solutions at unprecedented prices. And right now, HPE's intelligent composable infrastructure is available at market-beating prices.

WHO IS YOUR CURRENT SERVER VENDOR?

HPE

- Legacy blade products are going to end of life
- HPE Synergy is the infrastructure that is future-proofed and capable of handling any workload in a hybrid environment.
- **Easier** - significant advances in software-defined intelligence; fewer touchpoints; and less complexity
- **Faster** - shared fluid pools of compute store and fabric; one infrastructure for any application
- **More efficient** - lower cost while also reducing complexity; 29% lower cost per virtual machine (comparisons made at three frames with 2P compute, HPE BL460c Gen10 versus HPE Synergy 480 Gen10)
- **Future-proof** - ready for the next decade; photonics, shared NVMe ready; more power headroom

CISCO UCS

- Promotes operational simplicity/consistency with UCS Manager
- Aging infrastructure, power-constrained, unclear road maps for future
- No external storage array/requires third-party storage
- Embedded management (ToR FI) = fault domain
- Multiple management tools

DELL POWEREDGE MX

- Dell lead with speeds and feeds
- Midplane-less enclosure (has storage midplane)
- Faster interconnects 25GbE/32 Gb FC
- NVMe storage promotes use in vSAN environment
- Puts the sheet metal before the software intelligence
- OpenManage Enterprise lags HPE OneView/HPE Composer
- No GPU options
- No HPE Image Streamer
- Dell OME can't manage storage (only monitors)

- HPE Synergy is future-proof
- HPE Synergy is simpler
- HPE Synergy is more unified

- HPE created the composable category and is the undisputed leader
- HPE have a broad software ecosystem

- HPE InfoSight's AI intelligent data management software predicts and resolves 86% of issues before they occur
- HPE Synergy and HPE 3PAR are better together

REDUCE OPERATIONAL COMPLEXITY, BRING DOWN YOUR TCO AND TAKE THE PRESSURE OFF YOUR IT TEAMS WITH HPE. SPEAK TO US ABOUT HPE SYNERGY TODAY - AND START YOUR JOURNEY TO STRONGER, SMARTER INFRASTRUCTURE TOMORROW. CALL US ON 0113 276 0210 OR EMAIL HPESYNERGY@DTPGROUP.CO.UK